

**DETAILED PROJECT REPORT  
FOR**

**SETTING UP OF ORNAMENTAL  
FISH CULTURE FARM**

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## **ABBREVIATIONS**

IRR Internal Rate of Return

DSCR Debt-Service coverage ratio

pH pouvoirhydrogen

Ppm Parts per million

% Percentage

Sq.m Square meter

Approx. Approximate

p.a per annum

GoI Government of India

SC Share Capital

S/Govt State Government

Sub. Subsidy

Agri. Agricultural

SAMPLE

## **1. INTRODUCTION :-**

The culture of ornamental fishes is known as Aquariculture. Ornamental or aquarium fishes form an important commercial component of fisheries, providing for aesthetic requirements and upkeep of the environment. Little information exists that dates the origin of ornamental fish culture, but it can be assumed that it was developed in China, where the goldfish was cultured traditionally as ornamental fish (believed to have been somewhere in the year 2000 B.C). Modern aquarium keeping of fish began in 1805 with the first public display aquarium opened at Regent's Park in England in 1853. One of the best facilities in this part of the world exists at Singapore that is located on the Sentosa Island. Initially called Oceanarium with room-sized aquaria is now totally renovated and designated the Corallium with a tunnel like facility where one moves on the horizontal escalator with all kinds of large marine fish around him. It is a sight to see and an experience in itself! This besides, there are many other marine organisms too that are all good for education. Some large public aquaria exist in Thailand too that are all good for education. Some large public aquaria exist in Thailand too. However, the aquarium at Honolulu (Hawaii) is another great attraction.

The growing interest in aquarium fishes has resulted in steady increase in aquarium fish trade globally. The trade with a turnover of US \$5 Billion and an annual growth rate of 8% offers a lot of scope for development.

### **1.1 Indian Scenario**

India's contribution to the world trade in ornamental fish is an insignificant 1% while Singapore, China (Hong Kong), Malaysia, Sri Lanka, Japan and the Philippines occupy a position amongst the world's top ten exporting countries. Indian waters can be considered a "JEWEL MINE" for traders and hobbyists of ornamental fish. In India, the total value of ornamental fish exported stand at about Rs.30 million (US \$ 1.14 million), although the potential is very high. In the year 2004, India exported ornamental fishes to the tune of Rs. 100 million (US \$ 2.2 million). The MPEDA has estimated that India has the potential to earn about US \$5 billion as foreign exchange by export of ornamental fishes. Ornamental fish trade started in India in 1969 with export earning of US \$ 0.04 million. It grew to worth US \$0.12 million by 1989. Presently about 210 species of indigenous ornamental fishes are being exported to different countries.

About 80% of the world's ornamental fishes that are traded come from the freshwater resources, 20% being the marine species whose contribution is increasing with advances in breeding and rearing technology. Presently, only 5% of the marine fish are being bred and 95% collected from the wild. Since most of the freshwater species

are bred and cultured, the overall contribution of the cultures species is 90%. Only 10% of the fish traded being collected from the wild. Over 500 species of ornamental fishes are available in Indian waters, about 300 in marine and over 200 in freshwaters, of the latter around 100 species each are known from the Western Ghats and the north eastern India. Amongst the marine ornamentals, 165 species belonging to 20 families have been intensively studied and found to hold a great promise for export. Of the fresh water ones, 53 species from north-eastern India have been designated to have a great potential for domestic and international trade that would help in the development of rural economy with special opportunities for the gender sensitive region with the matriarch system. The increasing demand and the lucrative trade that generates income, provides employment and diversifies aquaculture has opened up the flood gates of a booming business for the Indian small and large scale. The top ten groups of ornamental fishes are the tetra, guppy, goldfish, cat fish, molly, gourami, platy, loach, cichlid and the barb.

Table 1 : Geographical location of different ornamental species

| <b>Ornamental Species</b>                                    | <b>Approximate Number of Species</b> | <b>Principal Geographic Regions</b>          |
|--|--------------------------------------|--|
| Fresh , Salt and Brackish Water Fishes                       | 1539                                 | South east Asia, Americas, Africa, Indonesia |
| Corals (hard and Soft)                                       | 102                                  | Indo- Pacific, Caribbean, the Red Sea        |
| Invertebrates, other (e.g. shrimps, crabs, snails, starfish) | 293                                  | Indo-Pacific, Caribbean, the Red Sea         |

*Reference :Various Sources; Cato,J.C., and C.L.Brown 2003- Marine ornamental species :Collection, Culture and Conservation.*

## **1.2 Ornamental fishes :**

Ornamental fish farming or culture is the culture of attractive, colourful fishes of various characteristics, which are reared in a confined aquatic system. Farmers and hobbyists mainly grow these fishes. Ornamental fishes can also be called living jewels. There are over 30,000 fish species reported around the world, of this about 800 belong to ornamental fishes. They include eight closely associated families specifically, Anabantidae, Callichthyidae, Characidae, Cichlidae, Cobitidae, Cyprinodontidae, Cyprinidae and Poeciliidae.

Aquarium fishes are mainly categorized into two groups namely, egg layers (oviparous) and live bearers. Majority of aquarium species are egg layers and generally

external fertilization occurs. According to this, it is again categorized into the following types.

1. Egg scatter laying non-adhesive eggs.
2. Egg scatter laying adhesive eggs.
3. Egg buriers.
4. Mouth incubators.
5. nest-builders and.
6. egg-carriers.

### 2.3 Business Opportunity :

The demand of ornamental fishes is increasing remarkably due to their important role in the world trade for fish and fishery production. About 288 exotic varieties of ornamental fishes are popular in West Bengal. Singapore is considered to be a major supplier of ornamental fishes in the international market. Singapore exports about US\$80 million of ornamental fishes annually.

The global aquarium fish trade, including accessories and fish feed, is estimated at U.S. \$ 18-20 billion. India contributes 0.61 % by quantity and 12.42 % by value (U.S.\$). Further the export of ornamental fishes from India is worth only US\$0.2 million, which is not sufficient with regard to the rising demand of these beautiful coloured species in the world ornamental fish market. This may be attributed to the lack of involvement of technical people in ornamental fish farming. A large number of very beautiful ornamental fish species are still neglected which are easily available in the natural waters of coastal Bay of Country. and its surrounding districts have emerged as promising breeding centres for ornamental fish where a considerable number of small fish farmers and amateurs are engaged in this trade.

The indigenous fish fauna of this state includes a wide variety of small fish, which though are unsuitable for conventional fish farming but could be gainfully utilized as ornamental fish for their attractive coloration and other features. These species are found in different qualities of water bodies, like deep perennial ponds, puddles, annual and seasonal ponds, paddy fields and bheries. Most of the fish species can tolerate variations in temperature, salinity, and pH.

The majority of the fish species of North East region of India as well as adjoining coastal area of nearby areas have high values because of their attractive coloration routine, graceful behaviour, peculiar body morphology, and endemism. The significant stocks of the country's decorative fish export are captive collection from N-E

countries comprising roughly 80 to 85 % of their total aquarium fish exchange of India. Aquarium fish is now a favourite interest and aquarium fish selling is a favourite commercial business in most of the states in India.

Fig 1 : Market Share for the Import & Export of Ornamental fish in the World



### **1.3 Advantages of Ornamental Fish Farming :-**

Various advantages enjoyed by have Ornamental fish farm are given below

1. It gives joy to young and old folks.
2. It allows relaxation of the mind and thus contributes to a healthy living.
3. Children get to know more about nature and use their time productively.
4. It generates a self-employment opportunity.

### **1.4 Cultural practices of Ornamental Fish Farming:-**

Most frequent culture facilities utilized for decorative fish are cement cisterns, glass aquaria, earthen ponds, earthen pots, etc. Three to four concrete cisterns are sufficient for a small scale rearing unit of 3 meters x 2 meters x 1 meter and therefore are built above the floor level for simple drainage. All glass aquaria are favoured for breeding purposes where drains and aerators can be utilized easily. Even, fish farmers with little earthen tanks may utilize them for rearing juveniles with all the food fish. Marginal farmers even can use big earthen pots of 1.5 meter in diameter to the rearing of larvae and juveniles. Normally, rainwater is your best source of water for ornamental fish culture. If the municipal distribution water is in use, before using, it is aerated for a few days for de-chlorination. The typical temperature of the rearing water in the region

is 15°C to 28 °C and the water pH is slightlyalkaline. The majority of the species cultured favour soft to medium hard water.

### **1.4 Feeding and Care required in Ornamental Fish Farming:**

The small farmers can't afford different readymade packed fish food pellets or purchasing of cyst drum, which is pricey. But, they've successfully substituted reduced cost alternative live feeds. Different homemade nourish like whole-wheat bread, vegetable peelings, and rice will also be fed. But most farms rely on Daphnia, Tubifex worms and mosquito larvae. The fish culturists can amass Daphnia in the neighboring ponds by sieving through the fine mesh in the early morning.

Tubifex worms and mosquito larvae are gathered in the sewer waterstations. Normally, the farmers dispense the feed once daily. Overfeeding is much more damaging than underfeeding since the surplusfeed destroys the water quality.

A beginner should start working on breeding of any live-bearer followed by goldfish or some other egg-layer species for getting familiar or acquainted with the procedures on how to handle and maintain brood fish and the youthful one. Good knowledge on the biology, feeding behaviour and ambient condition of the fish are all prerequisites for breeding. Live food like Tubifex worms, Moina, earthworms' etc. for brood-stock and larval phases need special attention. The creatures similarly need infusoria, artemianaupli, planktons like rotifers and smaller daphnia during the early phase. A unit for continuous production of live-food is, therefore essential for the effective maintenance of the unit. In the majority of cases, breeding is simple, but larval rearing might require special care. As a supplementary feeding, the farmer could prepare on-site pelleted feed by using local agro-produce.

To avoid health-related problems, a proper water quality needs to be ensured by installing bio-filters. The ornamental fishes could be consumed at varying periods of the year.

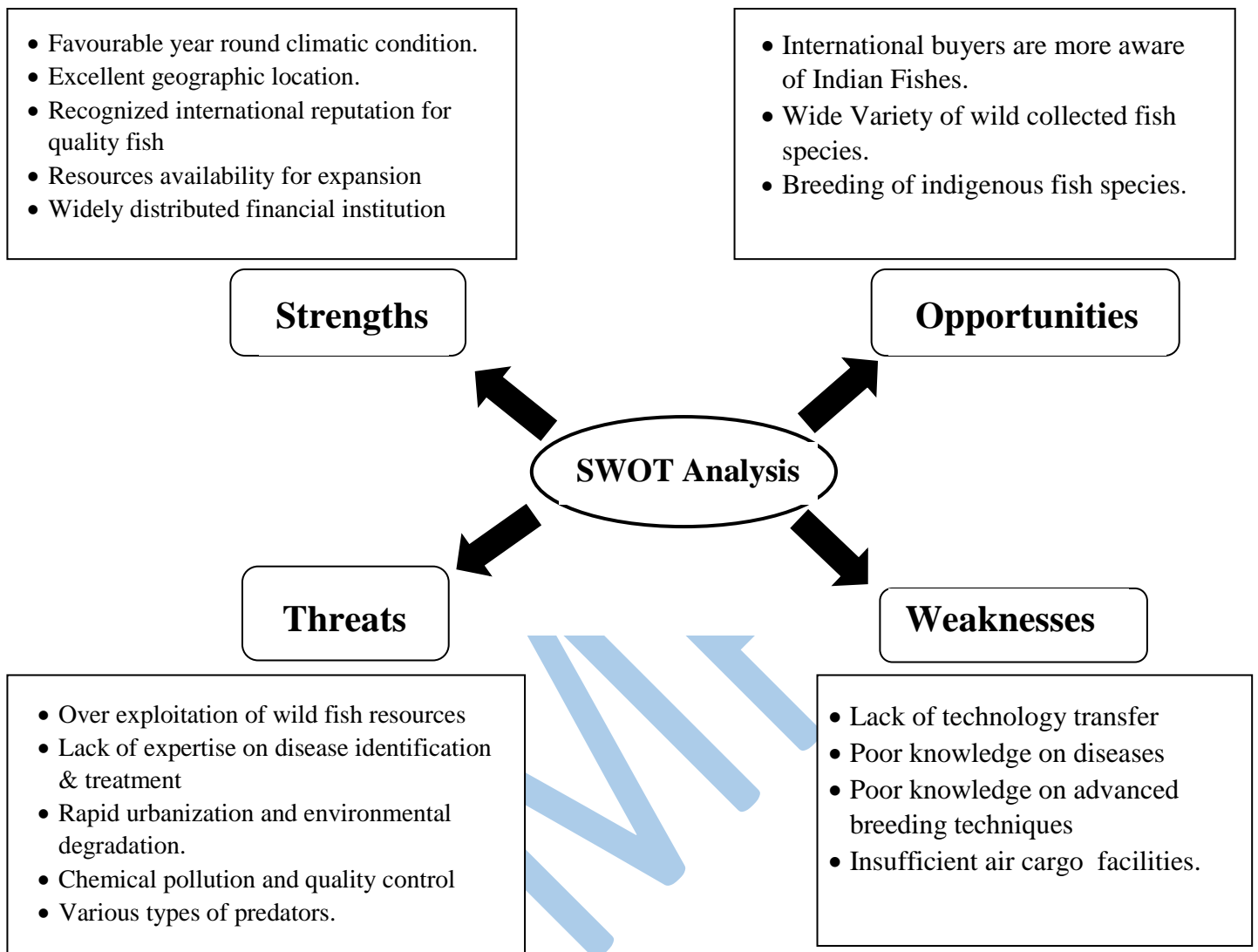
## **2. PROJECT AT A GLANCE :-**

### **2.1 Goal / Purpose :-**

The Aim of the project is to improve the socio and economic condition of the farmers in Agriculture-allied sectors as well as rural youth since it proves to be a Good Business opportunity for income generation, reducing unemployment by employing youth, Self sustainable, Environment friendly and cater to the needs of the poor.



## 2.2 SWOT Analysis :-



## 2.3 Design and Construction of farm Yard

The Ornamental Fishes are mainly sourced from developing countries in tropical and sub-tropical regions of the world. The Ornamental Fish Culture is a sub-sector of aquaculture and many technologies are being introduced from Ornamental Fish production.

USA is the World's largest producer and importer of Ornamental Fishes and mostly those are sold in domestic markets. Singapore, Japan, Malaysia, Hong Kong, U.K,

Srilanka & Israel etc., are also headed the list. India has a wide range of both Freshwater and marine water species, which are getting ever-increasing popularity in Ornamental Fisheries Trade. Around 250 sp. of Fresh Water and 150 sp. of marine sp. Are valued to the Ornamental Fishery Trade. As per FAO`s report India is ranked 26th and export value is only 0.5% which is about 6.5crores or so.

Ornamental Fishes now are not only good-looking coloured fishes. Presently all types good-looking, ugly-looking and something different looking fishes are termed as Ornamental Fishes.

#### TYPES OF CULTURAL UNITS:-

1. Breeding & Rearing Unit.
2. Rearing Unit.
3. Natural collection & rearing unit.

#### TYPES OF TRADING UNITS:-

1. Self-Marketing.
2. Selling to Agents / Exporters.
3. Selling to hobby-centres.
4. Manufacture of Aquarium & Accessories.

#### **Design & Construction Of Cultural Unit**

With the advancement of cultural practice and people`s involvement, design and construction and Farm/Ponds Management have been important. Some of the types of cultural units are given below:-

- 1) Glass Aquarium (4`\*1.5`\*2`)
  - a) Frame type
  - b) All glass type
- 2) Mazla / earthen vats.
- 3) Earthen tanks / pits.
- 4) Cemented Cisterns.
- 5) Fibre (Poly-based)tanks.

### **For Breeding & Rearing Units:-**

- 1) Deep Tube-well.
- 2) Pipe-lines.
- 3) Hatchery Shed.
- 4) Covers with nets.
- 5) Aerator / Air pump.
- 6) Light arrangement.
- 7) Breeding & Rearing equipments.
- 8) Medicines.

### **Some Pond-Breeding Ornamental Fishes:-**

- 1) Sword tails (*Xiphophorus helleri*)
  - a) Single tail swords.
  - b) Double tail swords.
- 2) Platies (*Xiphophorus maculatus*)
- 3) Guppies (*Poecilia reticulata*)
- 4) Gouramies (*O. Gourami* / *Helostoma temminchi*)
- 5) Fighters (*Betta splendens*)
- 6) Angels (*Pterophyllum scalare*)
- 7) Tetras (*Hyphessobrycon serape*)
- 8) Barbs (*Puntius tetrazona*)
- 9) Gold Fishes (*Carasius auratus*)
- 10) Cichlids (*Cichlasoma carpinus*)
- 11) Mollics (*Poecilia latipinna*).

### **2.4 Commercially important indigenous species**

The commercially important indigenous and non-indigenous species of Ornamental Fish Farming are listed below:-

| <b>Scientific Name of species</b> | <b>Common Name of Species</b> |
|-----------------------------------|-------------------------------|
| Botialohachata                    | Reticulated loach             |
| Brachydaniorerio                  | Zebrafish                     |
| Chandra nama                      | Glassfish                     |
| Colisachune                       | Honey gourami                 |
| Labeonandina                      | Pencil gold labeo             |
| Lebeocalbasu                      | All black shark               |
| Notopterusnotopterus              | Black knife fish              |

|                       |                 |
|-----------------------|-----------------|
| Oreochromis niloticus | Hi fin barb     |
| Puntius conchonius    | Rosy barb       |
| Puntius denisonii     | Denison, S-barb |

Commercial types of exotic egg layers of species in Ornamental Fish Farming:-

| Scientific Name of species   | Common Name of Species    |
|------------------------------|---------------------------|
| Astronotus ocellatus         | Oscar                     |
| Balantiocheilus melanopterus | Bala shark / Silver Shark |
| Betta splendens              | Siamese Fighting Fish     |
| Carassius auratus            | Goldfish                  |
| Cichlasoma mameeki           | Firemouth Cichlid         |
| Colisa lalia                 | Dwarf gourami             |
| Cyprinus carpio var koi      | Koi carp                  |
| Helostoma temminckii         | Kissing gourami           |
| Labeo bicolor                | Red-Tailed Black Shark    |
| Paracheirodon axelrodi       | Cardinal Tetra            |
| Paracheirodon innesi         | Neon Tetra                |
| Pterophyllum scalare         | Angelfish                 |
| Rasbora heteromorpha         | Rasbora, Harlequin Fish   |
| Scleropages formosus         | Asian arowana             |
| Symphysodon discus           | Discus / Pompadour fish   |
| Trichogaster trichopterus    | Three spot gourami        |

Commercial varieties of exotic livebearers of species in Ornamental Fish Farming:-

| Scientific Name of species | Common Name of Species |
|----------------------------|------------------------|
| Poecilia reticulata        | Guppy                  |
| Poecilia sphenops          | Marble Molly           |
| Poecilia velifera          | Sailfin Molly          |
| Xiphophorus helleri        | Swordtail              |
| Xiphophorus maculatus      | Platy                  |

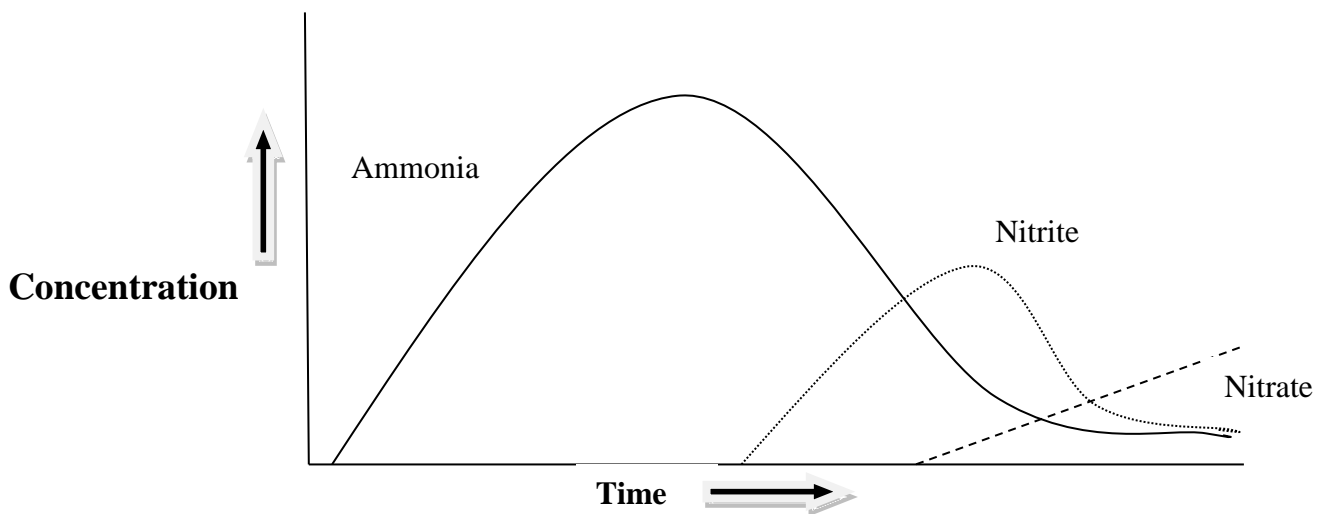
**2.5 Water management in Ornamental Fish Farming:**

Ornamental fish production unit requires a higher degree of expertise for greater water quality control as ornamental fish is very sensitive to poor water quality conditions. Many decorative fishes will perish in situations in which more powerful food fish species may survive. As cosmetic fish are stored in tanks longer quantities than their meals fish counterparts, water quality is the most critical. Where large quantities of fish have been stored in smallish distances, the build-up of nitrogenous wastes, most

especially ammonia, requires the manufacturer to implement steps to handle it correctly. Standard water exchange together with appropriate aeration overcomes this kind of difficulty in the tanks.

High levels of nitrate can be present in the water of wells contaminated from fertilizers, agricultural runoff or sewage. These nitrates are dangerous to human as well as livestock. Nitrates can be removed by reverse osmosis or specialized nitrates removing chemicals.

**Fig 2: Water Management for ornamental fish farming**



**Table 2 :Optimum Water parameters for culture & breeding**

|                  |                                    |
|------------------|------------------------------------|
| Temperature      | 24 to 28 degrees C                 |
| pH               | 7.0 to 8.5                         |
| Carbon di-oxide  | <10ppm                             |
| Alkalinity       | 75 to 120 ppm as CaCO <sub>3</sub> |
| Hardness         | 60to 100 ppm as CaCo <sub>3</sub>  |
| Dissolved oxygen | 6.0 to 8.0 pp,                     |
| Free Ammonia     | <0.05ppm                           |
| Ionized Ammonia  | <0.4 ppm                           |

### **2.6 Health management of Ornamental Fish Farming:**

Appropriate water quality control in ornamental fish breeding and culture is the primary preventive measures since they are very sensitive to temperature as well as pH. The most common diseases of ornamental fishes are reported to be white spot, mouth disease, tail and fin rot. Some of these easily available and economic chemicals and

medicines may be used as preventive measures. The easily available chemicals and medicines for health management are typical salt @15-30 grams/Litre of water used as a bath treatment for 30 min as the disinfectant, methylene blue @ 2.5grams/Litre of water inserted in aquarium water for water purification and aluminium sulphate or potassium permanganate @ 0.5-1 gram/Litre of water used as bath therapy for 1 min as disinfectant.

### **3. PROJECT DETAILS :-**

#### **3.1 Necessity for Formulation of A Model Project:-**

From the fore-going exposures, it is evident that ornamental fish culture holds out very good prospect for a profitable economic activity where the traditional culture of these species has been in vogue based on practical knowledge of the trading communities.

The project is appended herein below for propagation among the interested entrepreneurs, a sizeable part of which may come from unemployed youth by forming them in cooperatives with adequate financial support from Financial Institution .

Since the fishes are very delicate, semi-intensive culture has to be adopted. In this method, the culture tanks should be stocked with fast growing species which are to be fed with artificial feeds and the tanks should be free of predators and parasites to the possible extents.

The proposed farm should have a combined setup of cemented cistern, glass aquarium and earthen gamla for the breeding and rearing of fishes. The cement cisterns of various sizes with inflow, outflow and sediment draining out facility are required. The supply of water to this system should preferably be of pure water. Pump is required to lift water for supply of the tanks. Apart from these, other items for proper breeding and rearing of fish like aeration equipments, different testing equipments, package materials for shipments etc., are required.

### 3.2 TECHNICAL DETAILS:-

#### A. Scheme for Ornamental Fish Culturing Unit

(Estimation for One Unit of Size Approximately 25 Sq.m.)

| SNO | PARTICULARS OF COMPONENTS                    | AMOUNT   |
|-----|--|----------|
| 1   | CAPITAL COST                                 | 52300.00 |
| 2   | CULTURAL COST                                |          |
|     | a. For Hard Water                            | 19800.00 |
|     | b. For Intermediate Water                    | 22000.00 |
|     | c. For Soft Water                            | 40700.00 |
| 3.  | <b>TOTAL COST ( CAPITAL + CULTURAL COST)</b> |          |
|     | a. For Hard Water                            | 72100.00 |
|     | b. For Intermediate Water                    | 74300.00 |
|     | c. For Soft Water                            | 93000.00 |
| 4.  | AVERAGE ANNUAL INCOME                        |          |
|     | a. For Hard Water                            | 44000.00 |
|     | b. For Intermediate Water                    | 48400.00 |
|     | c. For Soft Water                            | 82500.00 |

#### B. Sample Cost of construction of ornamental fish farm for Individual units( unit size 25 sqm (approx.)

| S NO. | NAME OF THE COMPONENTS  | TOTAL COST |
|-------|---|------------|
| 1.    | Cost of construction of cement tanks 1000 Litre capacity @ 1.35 per litre | 13500.00   |
| 2.    | Cost of Shed covering the cement tanks @ Rs.700 per sq. M                 | 17500.00   |
| 3.    | Water supply arrangement with pump set                                    | 6500.00    |

|     |  |                 |
|-----|--|-----------------|
| 4.  | Valves and pipelines                   | 2000.00         |
| 5.  | Flooring                               | 500.00          |
| 6.  | Air blower                             | 5000.00         |
| 7.  | Aqua immersion heater (10 no's)        | 500.00          |
| 8.  | Electrical fittings and connection     | 2000.00         |
| 9.  | Overhead tank                          | 1500.00         |
| 10. | Small glass Aquarium (5nos)            | 500.00          |
| 11. | Netting of tanks                       | 500.00          |
| 12. | Hand nets                              | 300.00          |
| 13. | Laboratory instruments                 | 1000.00         |
| 14. | Water proof and fimgus proof chemicals | 1000.00         |
|     | <b>Total</b>                           | <b>52300.00</b> |

### C. ECONOMICS FOR ORNAMENTAL FISH CULTURING UNIT:-

| GROSS INCOME              | AMOUNT   |
|---------------------------|----------|
| a. For Hard Water         | 44000.00 |
| b. For Intermediate Water | 48400.00 |
| c. For Soft Water         | 82500.00 |

**(i) FOR HARD WATER**

|  |                 |
|--|-----------------|
| a. Cultural Cost                             | 19800.00        |
| b. Repayment of Loan by Equitable instalment | 10300.00        |
| c. Interest on loan @ 10.25 % p.a            | 7390.25         |
| <b>Total</b>                                 | <b>37490.25</b> |

**d. Net Profit (Gross Income – Expenditure)      6509.75**

**(ii) FOR INTERMEDIATE WATER**

|  |          |
|--|----------|
| a. Cultural Cost                             | 22000.00 |
| b. Repayment of Loan by Equitable instalment | 10614.28 |
| c. Interest on loan @ 10.25 % p.a            | 7615.75  |



**Total 40230.03**

**d. Net Profit (Gross Income – Expenditure) 8169.97**

**(iii) FOR SOFT WATER**

a. Cultural Cost 40700.00

b. Repayment of Loan by Equitable instalment 13285.71

c. Interest on loan @ 10.25 % p.a. 9532.50

**Total 63518.21**

**d. Net Profit (Gross Income – Expenditure) 18981.79**

**3.3 COMPONENT WISE PROJECT COST:-**

| <b>S.No.</b> | <b>COMPONENT</b>                        | <b>NO OF UNITS</b> | <b>UNIT COST<br/>(Amt in Rs.)</b> | <b>TOTAL COST<br/>(Amt in lakhs)</b> |
|--------------|---|--------------------|-----------------------------------|--------------------------------------|
| <b>1</b>     | <b>Capital Cost of the Project</b>      | <b>100</b>         | <b>52300.00</b>                   | <b>52.30</b>                         |
| <b>2</b>     | <b>Cultural Cost of the project</b>     |                    |                                   |                                      |
|              | <b>a. For Hard water</b>                | <b>30</b>          | <b>19800.00</b>                   | <b>5.94</b>                          |
|              | <b>b. For Intermediate Water</b>        | <b>30</b>          | <b>22000.00</b>                   | <b>6.60</b>                          |
|              | <b>c. For Soft Water</b>                | <b>40</b>          | <b>40700.00</b>                   | <b>16.28</b>                         |
|              | <b>Sub- Total</b>                       | <b>100</b>         |                                   | <b>28.82</b>                         |
| <b>3.</b>    | <b>Contingencies ( 5% of 1 &amp; 2)</b> |                    |                                   | <b>4.06</b>                          |
|              | <b>TOTAL</b>                            |                    |                                   | <b>85.18</b>                         |

**3.4. PROJECT PERIOD:-**

The Project for the construction 100 units of ornamental fish culture is estimated to be completed within two years from the date of sanction.

## 5 Risk Assessment:-

| <b>Risk</b>      | <b>Particular</b>                     | <b>Mitigates</b>   |
|------------------|---------------------------------------|--|
| Performance Risk | Ensured                               | Excellent support from Farmers and the people are well acquainted with the practice already.               |
| Marketing Risk   | Ornamental fish Sale / Export         | Good marketing channel. Value added products proposed  |
| Regulatory Risk  | Conversion / clearance / tariff order | No problem as various governmental agencies have already expressed their willingness for necessary support |
| Financial Risk   | Financial viability of the project    | Satisfactory DSCR. Equity Participation.   |
|                  |                                       |  |

### Monitoring

After completion of the project implementation, a committee consisting of 3 senior officers of the society will be constituted to look after the progress.

### Environment & socio-economic value:

The socio-economic benefits arising out of this project for the local populace will include creation of direct and indirect jobs and rise in the income levels of the Farmers which are in Agri-allied business and rural youth, associated with the project.

## 6. CONCLUSION :-

Culture and breeding of ornamental fishes can be a promising alternative for many individuals as well as unemployed youths. It requires little space and less initial investment than most other forms of aquaculture. For decorative fish farming, only a clear understanding of habits and biology of these fishes is required. It may be practiced even in urban areas with little alteration of backyard or roof of a house. As less manpower is needed, the women or the elders can run little home aquarium units and improve their social and economic upliftment. There are many Ornamental Fish Farming Training centres in metro cities. For a better understanding of this business, it is very important to get this training.

The profit of ornamental breeding and rearing unit depends upon the carrying capacity, candidate species, management practices and infrastructure. The marginal farmers that breed or rear the fish need to sell them earlier due to the absence of proper equipment and get less profit. It is better to rear the fish to an optimum size and get more profits rather going for large scale.

Over all, the project is well conceived and conceptualized, with sound commercial viability. The expected financial returns are quite satisfactory. The project is being implemented by promoters having requisite background and experience and with proposed employment of experienced professionals, experts and consultants. All perceived risks have adequate safe guards. The project is recommended for equity participation and lending by financial institutions.

SAMPLE

**REPAYMENT SCHEDULE OVER A PERIOD OF 8 YEARS**

| <b>YEAR OF PAYMENT</b>      | <b>1<sup>ST</sup> YEAR</b> | <b>2<sup>ND</sup> YEAR</b> | <b>3<sup>RD</sup> YEAR</b> | <b>4<sup>TH</sup> YEAR</b> | <b>5<sup>TH</sup> YEAR</b> | <b>6<sup>TH</sup> YEAR</b> | <b>7<sup>TH</sup> YEAR</b> | <b>8<sup>TH</sup> YEAR</b> |
|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| <b>TOTAL LOAN</b>           | 59,63,000                  | 59,63,000.00               | 51,11,142.86               | 42,59,285.72               | 34,07,428.58               | 25,55,571.44               | 17,03,714.3                | 8,51,857.16                |
| <b>PRINCIPAL AMOUNT</b>     | nil                        | 8,51,857.14                | 8,51,857.14                | 8,51,857.14                | 8,51,857.14                | 8,51,857.14                | 8,51,857.14                | 8,51,857.16                |
| <b>INTEREST (@10.25%)</b>   | nil                        | 6,11,207.50                | 5,23,892.14                | 4,36,576.79                | 3,49,261.43                | 2,61,946.07                | 1,74,630.72                | 87,315.36                  |
| <b>TOTAL PAYMENT / YEAR</b> | nil                        | 14,63,064.64               | 13,75,749.28               | 12,88,433.93               | 12,01,118.57               | 11,13,803.21               | 10,23,487.85               | 9,39,172.52                |
| <b>BALANCE</b>              | 59,63,000                  | 51,11,142.86               | 42,59,285.72               | 34,07,428.58               | 25,55,571.44               | 17,03,714.3                | 8,51,857.16                | 0                          |

## BALANCE SHEET AS AT THE TIME OF IMPLEMENTATION

| LIABILITIES                         | 1 <sup>ST</sup> YEAR | 2 <sup>ND</sup> YEAR | 3 <sup>RD</sup> YEAR | 4 <sup>TH</sup> YEAR | 5 <sup>TH</sup> YEAR | 6 <sup>TH</sup> YEAR | 7 <sup>TH</sup> YEAR | 8 <sup>TH</sup> YEAR |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Members share                       | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 |
| Own contribution                    | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 |
| <b>TOTAL @ A</b>                    | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 |
| <b><u>PROFIT &amp; LOSS A/C</u></b> |                      |                      |                      |                      |                      |                      |                      |                      |
| As per last a/c                     | 0.00                 | 0.00                 | 6,11,207.50          | 11,35,099.64         | 15,71,676.43         | 19,20,937.86         | 21,82,883.93         | 23,57,514.65         |
| Add : During the year               | 0.00                 | 6,11,207.50          | 5,23,892.14          | 4,36,576.79          | 3,49,261.43          | 2,61,946.07          | 1,74,630.72          | 87,315.36            |
| Less : Divident                     | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 | 0.00                 |
| <b>TOTAL @ B</b>                    | 0.00                 | 6,11,207.50          | 11,35,099.64         | 15,71,676.43         | 19,20,937.86         | 21,82,883.93         | 23,57,514.65         | 24,44,830.01         |
| Subsidy                             | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         |
| <b>TOTAL @ C</b>                    | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         | 17,04,000.00         |
| <b><u>LOAN FROM NCDC</u></b>        |                      |                      |                      |                      |                      |                      |                      |                      |
| As per last a/c                     | 0.00                 | 59,63,000.00         | 51,11,142.86         | 42,59,285.72         | 34,07,428.58         | 25,55,571.44         | 17,03,714.3          | 8,51,857.16          |
| Add : During the year               | 59,63,000.00         | 59,63,000.00         | 51,11,142.86         | 42,59,285.72         | 34,07,428.58         | 25,55,571.44         | 17,03,714.3          | 8,51,857.16          |
| Less : PRINCIPAL                    | 0.00                 | 8,51,857.14          | 8,51,857.14          | 8,51,857.14          | 8,51,857.14          | 8,51,857.14          | 8,51,857.14          | 8,51,857.16          |
| <b>TOTAL @ D</b>                    | 59,63,000            | 51,11,142.86         | 42,59,285.72         | 34,07,428.58         | 25,55,571.44         | 17,03,714.3          | 8,51,857.16          | 0                    |

**Annexure - 3**

**CALCULATION OF PAY BACK PERIOD AND LOAN INSTALMENTS**

(Rs. in lakh)

| <b>Parameters</b>              | <b>1<sup>ST</sup> YEAR</b> | <b>2<sup>ND</sup> YEAR</b> | <b>3<sup>RD</sup> YEAR</b> | <b>4<sup>TH</sup> YEAR</b> | <b>5<sup>TH</sup> YEAR</b> | <b>6<sup>TH</sup> YEAR</b> | <b>7<sup>TH</sup> YEAR</b> | <b>8<sup>TH</sup> YEAR</b> |
|--------------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Estimated Capital Requirements | 28.82                      | 28.82                      | 28.82                      | 28.82                      | 28.82                      | 28.82                      | 28.82                      | 28.82                      |
| Estimated Annual Turnover      | 54.19                      | 54.04                      | 54.19                      | 53.11                      | 54.19                      | 54.19                      | 54.19                      | 53.19                      |
| Profit Before Tax              | 33.66                      | 33.66                      | 33.66                      | 33.66                      | 33.66                      | 33.66                      | 33.66                      | 33.66                      |
| Accumulated Net Surplus        | 4.84                       | 4.84                       | 4.84                       | 4.84                       | 4.84                       | 4.84                       | 4.84                       | 4.84                       |
| Employment potential (Nos.)    | 100                        | 100                        | 100                        | 100                        | 100                        | 100                        | 100                        | 100                        |
| Payback Period                 | 8 years                    |                            |                            |                            |                            |                            |                            |                            |
| DSCR                           | 1.53                       | 1.35                       | 1.76                       | 1.93                       | 2.32                       | 2.19                       | 2.05                       | 2.44                       |
| Avg. DSCR                      | 1.78                       |                            |                            |                            |                            |                            |                            |                            |
| IRR                            | 30%                        |                            |                            |                            |                            |                            |                            |                            |

**Annexure - 4**

**CALCULATION OF ECONOMICS & DSCR**

(Rs. in lakh)

| <b>Particulars</b>          | <b>1<sup>ST</sup> YEAR</b> | <b>2<sup>ND</sup> YEAR</b> | <b>3<sup>RD</sup> YEAR</b> | <b>4<sup>TH</sup> YEAR</b> | <b>5<sup>TH</sup> YEAR</b> | <b>6<sup>TH</sup> YEAR</b> | <b>7<sup>TH</sup> YEAR</b> | <b>8<sup>TH</sup> YEAR</b> |
|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Ann. Surplus                | 3.19                       | 4.04                       | 4.81                       | 4.19                       | 5.21                       | 2.23                       | 2.42                       | 2.59                       |
| Depreciation                | 1000                       | 860                        | 740                        | 640                        | 556                        | 379                        | 274                        | 198                        |
| Annual Interest @ 10.25%    | 0.00                       | 6.11                       | 5.23                       | 4.36                       | 3.49                       | 2.61                       | 1.74                       | 0.87                       |
| Net surplus                 | 1.20                       | 2.80                       | 3.40                       | 3.80                       | 4.04                       | 3.00                       | 2.45                       | 2.44                       |
| Ann. Repayment of principal | 8.51                       | 8.51                       | 8.51                       | 8.51                       | 8.51                       | 8.51                       | 8.51                       | 8.51                       |
| DSCR                        | 1.53                       | 1.35                       | 1.76                       | 1.93                       | 2.32                       | 2.19                       | 2.05                       | 2.44                       |

**CALCULATION OF INTERNAL RATE OF RETURN (IRR)**

(Rs. in lakh)

|                | 1 <sup>ST</sup> YEAR | 2 <sup>ND</sup> YEAR | 3 <sup>RD</sup> YEAR | 4 <sup>TH</sup> YEAR | 5 <sup>TH</sup> YEAR | 6 <sup>TH</sup> YEAR | 7 <sup>TH</sup> YEAR | 8 <sup>TH</sup> YEAR |
|----------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>SURPLUS</b> | 3.19                 | 4.04                 | 4.81                 | 4.19                 | 5.21                 | 4.23                 | 4.21                 | 3.19                 |
| DIS @20%       | 0.833                | 0.694                | 0.579                | 0.482                | 0.40                 | 0.38                 | 0.311                | 0.294                |
| NPW@20%        | 2.66                 | 2.80                 | 2.78                 | 2.02                 | 2.08                 | 1.61                 | 1.31                 | 0.94                 |
| DIS@30%        | 0.769                | 0.591                | 0.455                | 0.350                | 0.275                | 0.215                | 0.171                | 0.145                |
| NPW@30%        | 2.453                | 2.387                | 2.188                | 1.466                | 1.433                | 0.909                | 0.720                | 0.462                |
| DIS@40%        | 0.714                | 0.510                | 0.364                | 0.260                | 0.190                | 0.165                | 0.121                | 0.103                |
| NPW@40%        | 2.278                | 2.060                | 1.751                | 1.089                | 0.990                | 0.698                | 0.509                | 0.329                |